



Electric Demand Response

Reduce power usage by shutting down large power users during an emergency!

PARTNERSHIP BENEFITS

SERVICES

- Assist with RTO Paperwork
- Train your personnel
- Process Enrollments
- Notify Your Customers
- Collect and Submit Data
- Sell Capacity in ICAP Auction
- Provide Financial Reconciliation

SUPPORT

- Graphs to aide with targets
- Complete all Forms
- Contact Customers for test and events by email or phone
- Collect and Report Consumption Data
- Develop Financial Reports for Customers
- Monthly Newsletter

SEASONS

- Summer: May 1—October 31
- Winter: November 1—April 30

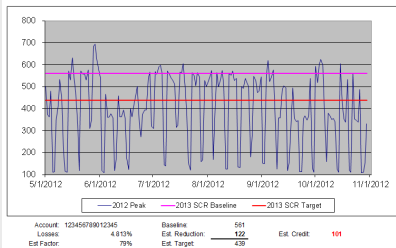
REQUIREMENTS

- Minimum of 100kW per Utility Account
- Utility Grade Interval Meters

NYISO TEST OR EVENT

- One hour test per season
- Events 1-4 hours, additional hours voluntary

Sample Customer



Energy Curtailment Services

The simple truth is that we need more electricity generation capacity in New York State to meet the growing need. Yet building power plants is costly, time consuming and fraught with regulatory and political challenges. So, the principal underlying Demand Response Programs is simple: 100 kW of power **Reduced** equals 100 kW of power **Generated**.

100kW Reduction

Is Worth

\$5,000 to \$15,000

Programs Administered

NYISO Programs

- Emergency Demand Response (EDRP): Voluntary
- Special Case Resource Program (SCR): Mandatory

ConEdison Program

- Distribution Load Relief Program (DLRP): Voluntary

*** Can be in Both Programs ***

Curtailment Opportunities

- Non Essential Load
- HVAC pre-cooling / setback
- Automated HVAC staging
 - ◊ REGEN Partner
- Stand-by Generators
 - ◊ Cummins Partner

Participant Support

- Historical Consumption Graph with suggested commitment level
- 21-Hour "Day Ahead Advisory" Notification email or Phone Call
- 2-Hour "Activation Notice" email or Phone Call

Curtailment Event Triggers

- Extreme Conditions. Very Hot temperatures for consecutive days
- Planned/Unplanned Unit downtime
- NYISO Load Forecasting model indicates a potential problem.

NYISO Penalties

- The amount short is multiplied by 150% of the spot Auction Price
- Decrease In performance factor
- Mitigated by Risk Management

Lynx Administration Fees

One-time Setup Fee

- \$5,000 Retainer
- \$10,000 NTE

Management Fee

- 10% of Gross Value
- 5% on Low Margin Deals

